Time to raise some cash?

The recent weakness in the broader market refuses to die down, indicating possibility of a sharp volatility in the frontline indices i.e. Nifty/Sensex going forward.

The period before the General Elections could be messy from the point of view of capital markets. Political parties could take to competitive populism while the general public (and more specifically taxpayers) will wonder as to who will foot the bill. Economists and credit rating agencies are watching and may sound a note of caution, which may go unheard till the election results are out. India's macros are anyway not doing too well. Pressure of fiscal shortfall could ultimately impact inflation and currency with a lag. Off balance sheet financing of Government spend (through FCI, NSSF, NHAI etc) will keep growing; burdening our future generations.

While interim Budget should ideally be a non-event, media and some politicians have raised hopes of major changes in the Budget. We think unnecessary hype has been created! Apart from some minor tax reliefs for the middle class, a vision statement addressing issues faced by agriculture and employment generation, not much may come out of the Budget. This may disappoint investors who have begun to build hopes. Rural/Agri related measures require involvement of State Governments. Even if large announcements are made, their implementation will depend on how far and soon the States come on board.

Tackling rural pain through UBI (Universal basic Income) or DBT (Direct Benefit Transfer) or any other method requires two things. Firstly, whether the current available subsides/transfers/social programs will be replaced or included in the new measure and if yes whether States will agree to this and to what extent. Secondly, if it is widespread how this will be funded in the second year onward (assuming that RBI transfer by way of dividend or capital will fund the first year's requirements).

Fiscal deficit for FY19 may exceed from the budgeted levels by 20-30 bps even as the shortfall in revenues (through GST, telecom etc) could be offset by postponing expenditure including fertiliser, oil and food subsidies (or transferring it to off balance sheet like FCI) to the next fiscal. Given the current macroeconomic conditions of slowing global demand, low inflation and weak business cycle, not many would object to this relaxation of fiscal targets. Fiscal deficit target for FY20 could be estimated at 3.3% vs 3.1% mandated by the Medium term policy framework.

At the micro level, quite a few companies continue to be in a sweet spot, delivering good numbers quarter after quarter. But a majority of companies are feeling the pressure of disruption (accelerated by demonetisation, RERA and GST) due to change in regulations, technology or access to liquidity. Furthermore, most promoters are unwilling to accept or come clean about this situation and how they plan to deal with this. Over regulation, policy uncertainty, absence of entry barriers (resulting in unhealthy competition and under-utilised capacity) and populism could impact more businesses, going forward. This, apart from hurting their marketcap, could also result in a fresh wave of NPA creation across sectors.

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Among global issues, we have trade wars and China slowdown that could harm India indirectly and in a material manner. Risk appetite of investors could shrink and currency turmoil could create fresh round of asset sales globally (especially in emerging markets).

What we need is a responsible political class which acts more prudently from a medium term perspective for the benefit of the nation rather than short term measures to influence a segment of population. Rather than push hard decisions for the future, they need to think of the coming generation so that the public kitty or wealth is not shrunk. This will avoid burdening them with hyper-inflation and/or devalued currency. We Indians go for major reforms towards prudent behavior only under extreme pressure of currency turmoil. Let's hope our leaders and voters realise this and act before it's too late.

In the meanwhile, we have to work towards reducing regulation, avoiding policy flipflops, ensuring compliance, improving legal delivery, monitoring capacity creation by lenders and assuring entrepreneurs with certainty of policies for a reasonable period of time.

Equity markets could see valuations going from one extreme to another. Nifty earnings could again disappoint over the next 1-2 quarters and refuse to grow beyond low double digits. Fatigue by domestic investors could get reflected in redemption pressure and/or fall in monthly SIP numbers. FPIs are a wild card and their disappointment could bring in a fresh round of volatility, though the trigger and its time is uncertain.

In such a situation raising some cash out of equity holdings may be a good idea, although eternally hopeful investors will still look forward to equities to create wealth for them over the medium term. While most stocks have fallen from their recent highs, there is no good time than today to do portfolio clean-up and restructuring. This cash may be deployed when the clouds on the horizon are getting dispersed and valuations become even more attractive.

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