

INSTITUTIONAL RESEARCH

DCB Bank

BUY

INDUSTRY BANKS CMP (as on 17 July 2017) Rs 199 **Target Price** Rs 222 Nifty 9.916 32,075 Sensex **KEY STOCK DATA** Bloomberg DCBB IN No. of Shares (mn) 308 61/949 MCap (Rs bn) / (\$ mn) 6m avg traded value (Rs mn) 495 **STOCK PERFORMANCE (%)** 52 Week high / low Rs 213/99 3M 6M 12M 14.6 69.5 98.5 Absolute (%) Relative (%) 5.6 51.7 83.3 **SHAREHOLDING PATTERN (%)** 15.02 **Promoters** 20.50 FIs & Local MFs 22.54 **FPIs**

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Source: BSE

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Multi year growth story

DCB Bank's (DCBB) 1Q earnings optically beat estimates, driven by higher treasury gains (Rs 287mn). Even ex-treasury, the quality of earnings was superior led by sustained credit growth (+22%), superior NIM (4.23%, supported by fund raise), CASA ratio (~26.9%) at a 16-qtr high with 40% SA growth and healthy fee income (+15% QoQ, in a seasonally weak quarter).

Owing to an addition of 28 branches (85 in the last 12 months), the C-I ratio jumped ~260bps QoQ to ~62.9%. Asset quality saw a deterioration (though manageable), with higher slippages. While the continued dip in SME NPAs is encouraging, uptick in mortgage NPAs remains a key monitorable.

We have tweaked our estimates to factor in superior NIM, healthy non-interest income and higher NPAs. With near completion of branch expansion, recent fund raise and traction in core fees, the oplev is expected to improve hereon (key to RoAA improvement). Healthy business traction, no major

asset quality woes and a conservative management are key virtues. Maintain a BUY with a TP of Rs 222 (2.5xFY19E ABV of Rs 89)

Highlights of the quarter

- DCBB, yet again surprised with a superior NIM performance (4.23%, +19bps QoQ), driven by fund raise, CASA ratio at 16-gtr high (led by 40% SA growth) and 290bps rise in CD ratio. Despite the beat we have maintained our NIM estimates at ~3.9% over FY17-19E.
- GNPAs were higher 12% QoQ, led by slippages of Rs 856mn (2.2% ann. vs. 2.0% QoQ), albeit cushioned with higher W/Os (Rs 245mn). The rise in mortgage NPAs (tough within manageable level of 1.4%) remains a key monitorable. Despite this hiccup, we are confident on the bank's asset quality, given the granularity (Top 20 loans contribute a mere ~7%).
- Near-term outlook: Given the recent run up (~70% vs. 26% in bank nifty) in last six months, we expect the stock to remain range bound in the near term.

Financial Summary

41.94

| (Rs mn) | 1QFY18 | 1QFY17 | YoY (%) | 4QFY17 | QoQ (%) | FY16 | FY17 | FY18E | FY19E |
|---------------------|--------|--------|---------|--------|---------|-------|-------|-------|--------|
| Net Interest Income | 2,332 | 1,770 | 31.7% | 2,203 | 5.9% | 6,195 | 7,971 | 9,928 | 12,323 |
| PPOP | 1,364 | 927 | 47.1% | 1,153 | 18.3% | 3,490 | 4,182 | 5,377 | 6,737 |
| PAT | 652 | 470 | 38.7% | 529 | 23.4% | 1,945 | 1,997 | 2,608 | 3,301 |
| EPS (Rs) | 2.1 | 1.7 | 28.4% | 1.9 | 14.5% | 6.8 | 7.0 | 8.5 | 10.7 |
| RoAE (%) | | | | | | 11.9 | 10.8 | 10.9 | 11.1 |
| RoAA (%) | | | | | | 1.10 | 0.93 | 0.97 | 1.02 |
| Adj. BVPS (Rs) | | | | | | 57.8 | 63.9 | 79.0 | 88.8 |
| P/ABV (x) | | | | | | 3.45 | 3.12 | 2.52 | 2.24 |
| P/E (x) | | | | | | 29.1 | 28.4 | 23.4 | 18.5 |



Five Quarters At A Glance

| Rs mn | 1QFY17 | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | YoY Growth | QoQ Growth |
|-----------------------------|---------|---------|---------|---------|---------|------------|------------|
| Net Interest Income | 1,770.3 | 1,903.2 | 2,094.8 | 2,202.6 | 2,331.6 | 31.7% | 5.9% |
| Non-interest Income | 601.3 | 616.2 | 641.1 | 635.9 | 857.6 | 42.6% | 34.9% |
| Treasury Income | 172.0 | 116.0 | 125.0 | 41.0 | 287.0 | 66.9% | 600.0% |
| Operating Income | 2,371.6 | 2,519.4 | 2,735.9 | 2,838.5 | 3,189.2 | 34.5% | 12.4% |
| Operating Expenses | 1,444.3 | 1,510.6 | 1,643.4 | 1,685.1 | 1,825.1 | 26.4% | 8.3% |
| Pre Provision Profits | 927.3 | 1,008.8 | 1,092.5 | 1,153.4 | 1,364.1 | 47.1% | 18.3% |
| Other Provisions | 205.3 | 264.8 | 305.3 | 339.3 | 355.0 | 72.9% | 4.6% |
| PBT | 722.0 | 744.0 | 787.2 | 814.1 | 1,009.1 | 39.8% | 24.0% |
| Provision For Tax | 251.7 | 259.1 | 274.2 | 285.5 | 356.9 | 41.8% | 25.0% |
| PAT | 470.3 | 484.9 | 513.0 | 528.6 | 652.2 | 38.7% | 23,4% |
| Balance Sheet Items/Ratios | | | | | | | |
| Deposits Rs bn | 156.8 | 176.8 | 188.4 | 192.9 | 191.6 | 22.2% | -0.7% |
| CASA Deposits Rs bn | 36.2 | 38.8 | 48.7 | 46.9 | 51.4 | 42.1% | 9.7% |
| Advances Rs bn | 133.4 | 144.4 | 145.8 | 158.2 | 162.7 | 22.0%/ | 2.8% |
| CD Ratio (%) | 85.1 | 81.6 | 77.4 | 82.0 | 84.9 | -14 bps | 292 bps |
| CAR (%) | 13.2 | 11.9 | 13.3 | 13.8 | 15.3 | 210 bps | 149 bps |
| Tier I (%) | 11.9 | 10.8 | 11.4 | 11.9 | 13.4 | 152 bps | 157 bps |
| Profitability | | | | | | | |
| Yield On Advances (%) | 12.19 | 12.01 | 12.01 | 12.03 | 11.66 | -53 bps | -37 bps |
| Cost Of Deposits (%) | 7.29 | 7.16 | 6.90 | 7.00 | 6.61 | -68 bps | -39 bps |
| NIM (%) | 4.05 | 3.96 | 3.95 | 4.04 | 4.23 | 18 bps | 19 bps |
| Cost-Income Ratio (%) | 60.9 | 60.0 | 60.1 | 59.4 | 57.2 | -367 bps | -214 bps |
| Tax Rate (%) | 34.9 | 34.8 | 34.8 | 35.1 | 35.4 | 51 bps | 30 bps |
| Asset quality | | | | | | | |
| Gross NPA (Rs mn) | 2,313 | 2,554 | 2,279 | 2,542 | 2,853 | 23.4% | 12.2% |
| Net NPA (Rs mn) | 1,157 | 1,209 | 1,089 | 1,244 | 1,491 | 28.9% | 19.9% |
| Gross NPAs (%) | 1.72 | 1.75 | 1.55 | 1.59 | 1.74 | 2 bps | 15 bps |
| Net NPAs (%) | 0.87 | 0.84 | 0.74 | 0.79 | 0.92 | 5 bps | 13 bps |
| Delinquency Ratio (%) | 1.76 | 1.44 | 2.19 | 1.96 | 2.21 | 45 bps | 25 bps |
| Coverage Ratio Calc. (%) | 49.97 | 52.65 | 52.20 | 51.10 | 47.73 | -224 bps | -333 bps |
| Coverage Ratio Reported (%) | 75.25 | 75.40 | 75.64 | 73.80 | 71.83 | -342 bps | -197 bps |
| | • | | | | | | |

Change In Estimates

| (Ps mn) | | FY18E | | FY19E | | | | |
|----------------|-------|-------|--------|-------|--------|--------|--|--|
| (Rs mn) | Old | New | Change | Old | New | Change | | |
| NII | 9,918 | 9,928 | 0.1% | 12267 | 12,323 | 0.5% | | |
| PPOP | 5,209 | 5,377 | 3.2% | 6674 | 6,737 | 0.9% | | |
| PAT | 2,565 | 2,608 | 1.7% | 3288 | 3,301 | 0.4% | | |
| Adj. BVPS (Rs) | 78.6 | 79.0 | 0.5% | 88.4 | 88.8 | 0.5% | | |

Source: HDFC sec Inst Research

In line with estimates, driven by 22% loan growth and a healthy NIM

Boosted by treasury gains of ~Rs 287mn; Fees also showed strong growth of ~15% sequentially

Strong growth is driven by ~40% growth in SA deposits. CASA ratio stands at a 16-qtr high

Mortgages (~44% of the book) grew ~5% sequentially, other segments de-grew QoQ,

DCBB raised ~Rs 3.8bn through a QIP in 1QFY18

Attributed to rapid branch expansion, DCBB opened 28 branches in the qtr (85 during the year)

Uptick is driven by a jump in Mortgage NPAs (~Rs 1bn vs ~Rs 717mn sequentially). SME and corporate NPAs dipped QoQ to ~Rs675mn and ~Rs 316mn respectively



On a sequential basis, mortgages grew ~5% and CV grew ~29%; all other business segments reported a decline

Self-employed segment forms ~86% of the mortgage book and 89% of CASA deposits

Loan mix continues to be well diversified and granular

CASA grew ~42% YoY, driven by 40% growth in SA ACs

CASA Ratio at 26.9% is at a 16-qtr high

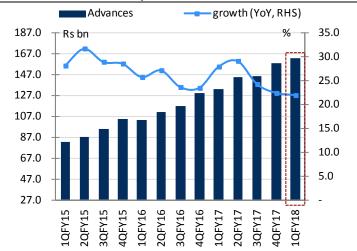
Retail deposits form ~79.6% vs. 77% QoQ

NRI deposits grew ~11% YoY to form ~7% of deposits

CASA ratio at 16-qtr high, healthy loan growth

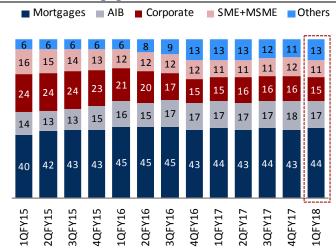
- DCBB's liability franchise improved significantly QoQ, with retail deposits forming ~79.6% vs. 77% QoQ. SA growth of ~40% pleasantly surprised, and drove CASA ratio to a 16-qtr high at ~26.9%, +250bps QoQ. The share of NRI deposits was largely stable at ~7%.
- Loan growth of ~22% was spread across segments. On a sequential basis, Mortgages grew ~5% QoQ (Rs 71,6bn, 44% of loans), while SME (-6%, 11% of loans), Corporate (-4%, 15% of loans) and Agri (-3%; 17% of loans) reported a decline.
- On a small base, CV loans (5% share, +100bps QoQ) reported high growth of 53/29% YoY/QoQ.
- We have conservatively factored in a loan CAGR of ~25% FY17-19E, which can provide an upside to our earnings estimates.
- With a relatively faster growth in loans, the C-D ratio jumped 290bps QoQ to 84.9%.

Loan Growth Healthy At 22/3% YoY/QoQ



Source: DCB Bank, HDFC sec Inst Research

Loan Mix: Mortgages Form ~44% Of The Book





NIM stood at 4.23%, up 19bps sequentially, driven by fund raise, CASA improvement and rise in CD ratio

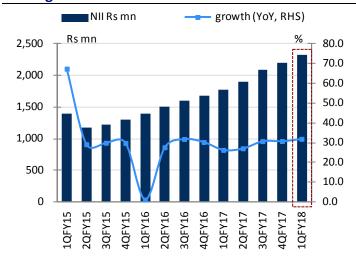
Strong non-interest income growth was driven by healthy treasury income and sustained momentum in core fees (despite a seasonally weak quarter)

Core fees jumped ~37/15% YoY/QoQ

Superior NIM performance: A positive surprise

On the NIM front, DCBB continues to surprise us repeatedly, despite relatively lower CASA and higher competition in the bank's focus segment (Mortgage, ~44% of loans). In 1Q, NIM (4.23%, +190bps QoQ rose to an all-time high boosted by the recent fund raise of Rs 3.8bn, CASA ratio at 16-qtr high and rise in the C-D ratio.

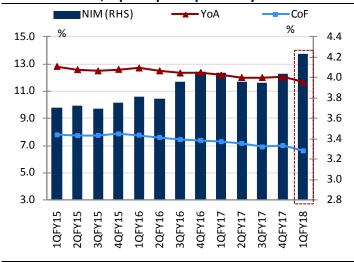
Strong NII Growth Of ~32% YoY



Source: DCB Bank, HDFC sec Inst Research

While yields dipped ~37bps QoQ, the drop in CoF (-40bps) cushioned NIMs. Despite the beat, we have maintained our NIM estimates at 3.9% over FY17-19E.

NIM At 4.23%, Up 19bps Sequentially



Source: DCB Bank, HDFC sec Inst Research

Non-interest Income: Driven By Treasury Gains; Core Fees To A Positive Surprise

| Rs mn | 1QFY15 | 2QFY15 | 3QFY15 | 4QFY15 | 1QFY16 | 2QFY16 | 3QFY16 | 4QFY16 | 1QFY17 | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Fees | 253.0 | 309.0 | 307.0 | 336.0 | 299.0 | 351.0 | 361.0 | 395.0 | 379.0 | 422.0 | 403.0 | 452.0 | 519.0 |
| % Loans | 1.22 | 1.41 | 1.29 | 1.28 | 1.15 | 1.26 | 1.23 | 1.22 | 1.14 | 1.17 | 1.11 | 1.14 | 1.28 |
| Treasury | 43.0 | 40.0 | 126.0 | 68.0 | 284.0 | 52.0 | 45.0 | 40.0 | 172.0 | 116.0 | 125.0 | 41.0 | 287.0 |
| Forex | 48.9 | 21.0 | 47.0 | 58.7 | 48.2 | 84.0 | 66.0 | 179.5 | 50.3 | 78.2 | 113.1 | 142.9 | 320.0 |
| Total | 344.9 | 369.6 | 479.9 | 462.7 | 631.2 | 487.0 | 472.0 | 614.5 | 601.3 | 616.2 | 641.1 | 635.9 | 857.6 |
| (%, YoY) | (23.5) | 35.5 | 46.1 | 38.3 | 83.0 | 31.8 | (1.6) | 32.8 | (4.7) | 26.5 | 35.8 | 3.5 | 42.6 |
| % of total income | 19.9 | 23.9 | 28.2 | 26.3 | 31.0 | 24.5 | 22.7 | 26.7 | 25.4 | 24.5 | 23.4 | 22.4 | 26.9 |
| % of Avg. Assets (ann.) | 1.07 | 1.12 | 1.36 | 1.20 | 1.56 | 1.17 | 1.09 | 1.34 | 1.24 | 1.19 | 1.13 | 1.07 | 1.42 |

Source: DCB Bank



DCBB is well placed to improve oplev with near completion of branch expansion and the recent fund raise

Management has guided for a C-I ratio of 55% by the end of FY19

Non-tax provisions were higher at Rs 355mn (+73% YoY; 89bps annu.)

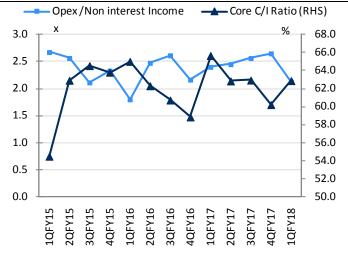
O/S Floating provisions stood at Rs 440mn i.e. 27bps of loans

Core C-I ratio deteriorates, improvement inevitable

- We believe DCBB's branch expansion largely completed. It added 28 branches in 1QFY18 (85 branches in the last 12 months), which led to an opex growth of ~26/8% YoY/QoQ (staff cost growth of ~11% QoQ was led by annual appraisals and employee additions). Hence, even as core earnings saw robust growth and core fees improved, the core C-I ratio jumped ~265bps QoQ to 62.9%.
- With plans for a calibrated branch expansion hereon, a tight leash on costs and the recent fund raise, DCBB is well placed to reap oplev benefits. We expect core

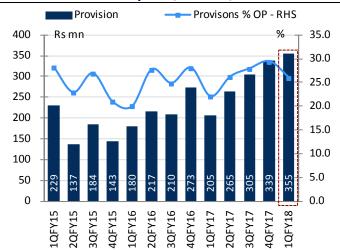
- operational efficiencies to improve to ~61% from ~63% in FY17. The management has guided for 55% C-I ratio by the end of FY19E.
- The overall provisioning cost was flat QoQ at Rs 355mn (+73% YoY), i.e. 89bps vs. 63bps YoY. Provision costs include proceeds from sale to ARC of provisions of ~Rs 17.4mn, and higher floating provisions (O/S floating provisions stood at Rs 440mn i.e.27bps). We have revised our provision cost assumptions higher to ~60bps over FY17-19E.

Core C-I Jumps 265bps QoQ



Source: DCB Bank, HDFC Sec Inst Research

Non-tax Provisions Up ~73/5% YoY/QoQ





Slippages at 2.2% ann. were driven by the Mortgages, Agri and Gold loan segments; SME NPA were lower QoQ

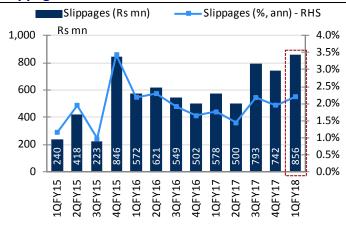
GNPA's were up ~12% QoQ with higher slippages and lower recoveries

Mortgage GNPAs were up ~40% QoQ, Agri NPAs increased ~39% QoQ; SME was down ~2.5% QoQ

Deterioration in asset quality, a one-off blip

- With higher slippages and lower recoveries, GNPAs jumped ~12% QoQ. However, the rise was constrained by higher W/O's (Rs 245mn).
- Sequentially, slippages were higher at Rs 856mn (2.2% ann. vs. 2.0% QoQ), with visible stress in Mortgage, Agri and Gold loan portfolio. However, it remains within manageable levels.
- Mortgage NPAs (Rs 1bn, 1.4%) jumped ~40% QoQ, Agri NPAs (Rs 510mn, 1.84%) rose ~39% QoQ and Gold loan NPAs (Rs 65mn) almost doubled. However,

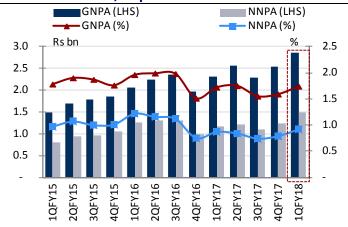
Slippages At 2.21% Vs. 1.96% Annu. QoQ



Source : DCB Bank

- a continued decline in SME NPA (Rs 316mn, 1.8%) provides some comfort.
- With a 200bps sequential drop in PCR (71.8%), NNPAs jumped ~19% QoQ to Rs 1.5bn (0.9%).
- Despite the hiccup, we are confident of the bank's asset quality, given the granularity (Top 20 loans contribute a mere ~7%), its astute approach and lower exposure to stressed sectors. We have conservatively factored in slippages of ~1.65% over FY17-19E.

GNPAs At 1.74%, Reported PCR 71.8%



Source: DCB Bank

Segment-wise GNPAs

| (Rs mn) | 1QFY15 | 2QFY15 | 3QFY15 | 4QFY15 | 1QFY16 | 2QFY16 | 3QFY16 | 4QFY16 | 1QFY17 | 2QFY17 | 3QFY17 | 4Q FY17 | 1QFY18 |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| PL | 3 | 2 | 3 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CV/CE | 44 | 60 | 76 | 88 | 70 | 74 | 89 | 92 | 111 | 134 | 176 | 200 | 215 |
| Corp. | 154 | 267 | 261 | 919 | 1016 | 919 | 861 | 861 | 861 | 861 | 652 | 859 | 675 |
| SME | 900 | 900 | 927 | 273 | 284 | 486 | 522 | 245 | 279 | 367 | 368 | 324 | 316 |
| Mortgages | 268 | 294 | 346 | 362 | 349 | 466 | 511 | 464 | 626 | 743 | 669 | 717 | 1,002 |
| Others | 123 | 165 | 179 | 30 | 157 | 78 | 51 | 24 | 32 | 72 | 90 | 76 | 135 |
| Agri | 0 | 0 | 0 | 187 | 188 | 220 | 315 | 288 | 404 | 377 | 324 | 366 | 510 |

Source: DCB Bank

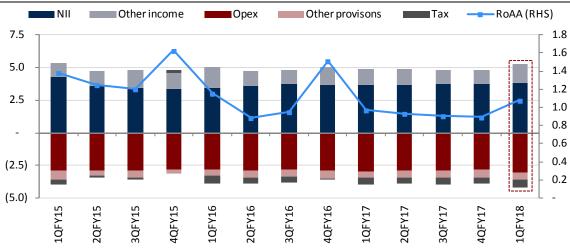


Asset Quality Movement

| Rs mn | 1Q FY15 | 2Q FY15 | 3Q FY15 | 4Q FY15 | 1Q FY16 | 2Q FY16 | 3Q FY16 | 4Q FY16 | 1Q FY17 | 2Q FY17 | 3Q FY17 | 4Q FY17 | 1Q FY18 |
|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Opening GNPA | 1,385 | 1,492 | 1,688 | 1,792 | 1,861 | 2,065 | 2,244 | 2,350 | 1,975 | 2,314 | 2,555 | 2,280 | 2,543 |
| Slippages | 240 | 418 | 223 | 858 | 573 | 622 | 551 | 509 | 579 | 501 | 793 | 746 | 887 |
| (%) ann. | 1.17 | 1.96 | 0.97 | 3.44 | 2.19 | 2.30 | 1.92 | 1.65 | 1.76 | 1.44 | 2.19 | 1.96 | 2.21 |
| Reductions | 133 | 222 | 119 | 789 | 369 | 443 | 445 | 884 | 240 | 260 | 1,068 | 483 | 576 |
| W/O | - | 32 | - | 443 | 148 | 70 | 34 | 348 | 4 | - | 349 | 90 | 245 |
| Recovery | 27 | 190 | 119 | 272 | 116 | 213 | 249 | 426 | 193 | 139 | 641 | 225 | 210 |
| Upgrades | 106 | - | - | 74 | 105 | 160 | 162 | 110 | 43 | 121 | 78 | 168 | 121 |
| Closing GNPA | 1,492 | 1,688 | 1,792 | 1,861 | 2,065 | 2,244 | 2,350 | 1,975 | 2,314 | 2,555 | 2,280 | 2,543 | 2,854 |

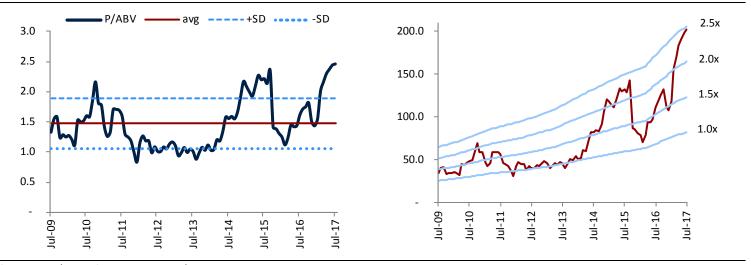
Source: DCB Bank

Sequentially Stable RoAA At 1.1%





P/ABV Band Chart





Peer Valuations

| DANIK | Mcap | CMP | Datina | TP | | ABV (Rs) | | | P/E (x) | | P | /ABV (x) | | F | ROAE (%) | | R | OAA (%) |) |
|----------|---------|-------|--------|-------|------|----------|-------|------|---------|-------|------|----------|-------|------|----------|-------|------|---------|-------|
| BANK | (Rs bn) | (Rs) | Rating | (Rs) | FY17 | FY18E | FY19E | FY17 | FY18E | FY19E | FY17 | FY18E | FY19E | FY17 | FY18E | FY19E | FY17 | FY18E | FY19E |
| ICICIBC# | 1,796 | 980 | BUY | 1,121 | 136 | 183 | 208 | 45.0 | 35.3 | 28.5 | 6.13 | 4.48 | 3.82 | 13.2 | 14.0 | 13.7 | 1.68 | 1.90 | 1.94 |
| KMB# | 1,767 | 303 | BUY | 317 | 111 | 111 | 132 | 14.0 | 15.0 | 12.3 | 2.14 | 2.13 | 1.71 | 10.0 | 10.8 | 11.6 | 1.31 | 1.24 | 1.29 |
| AXSB | 1,222 | 510 | NEU | 507 | 197 | 217 | 255 | 33.2 | 21.1 | 13.1 | 2.59 | 2.35 | 2.00 | 6.8 | 10.0 | 14.6 | 0.65 | 0.89 | 1.24 |
| IIB | 943 | 1,585 | BUY | 1,663 | 331 | 382 | 443 | 33.0 | 26.7 | 21.9 | 4.78 | 4.15 | 3.57 | 15.3 | 16.3 | 17.2 | 1.78 | 1.79 | 1.78 |
| FB | 221 | 114 | BUY | 128 | 46 | 59 | 64 | 23.7 | 21.5 | 16.8 | 2.46 | 1.94 | 1.78 | 9.8 | 9.7 | 10.2 | 0.81 | 0.81 | 0.86 |
| CUB | 102 | 170 | BUY | 179 | 53 | 62 | 72 | 20.3 | 17.8 | 15.5 | 3.24 | 2.77 | 2.38 | 15.2 | 15.0 | 14.9 | 1.51 | 1.52 | 1.51 |
| DCBB | 61 | 199 | BUY | 222 | 64 | 79 | 89 | 28.4 | 23.4 | 18.5 | 3.12 | 2.52 | 2.24 | 10.8 | 10.9 | 11.1 | 0.93 | 0.97 | 1.02 |
| SBIN # | 2,276 | 293 | BUY | 348 | 109 | 126 | 152 | 14.2 | 12.2 | 9.8 | 1.71 | 1.49 | 1.22 | 6.8 | 6.7 | 7.9 | 0.42 | 0.43 | 0.49 |
| ВОВ | 380 | 165 | BUY | 220 | 88 | 121 | 157 | 27.5 | 12.6 | 8.3 | 1.86 | 1.36 | 1.05 | 3.8 | 7.9 | 11.1 | 0.20 | 0.42 | 0.59 |
| Equitas | 57 | 168 | BUY | 176 | 63 | 65 | 70 | 35.7 | 50.1 | 28.3 | 2.68 | 2.58 | 2.39 | 8.9 | 5.0 | 8.2 | 2.00 | 1.11 | 1.63 |
| Ujjivan | 40 | 339 | NEU | 354 | 147 | 159 | 175 | 16.7 | 24.9 | 18.5 | 2.31 | 2.14 | 1.94 | 16.4 | 8.9 | 10.9 | 2.92 | 1.79 | 2.01 |

Source: Company, HDFC sec Inst Research, # Adjusted for subsidiaries value



Income Statement

| (Rs mn) | FY15 | FY16 | FY17 | FY18E | FY19E |
|----------------------------------|--------|--------|--------|--------|--------|
| Interest Earned | 14,224 | 16,985 | 20,761 | 25,486 | 31,218 |
| Interest Expended | 9,142 | 10,790 | 12,791 | 15,557 | 18,896 |
| Net Interest Income | 5,082 | 6,195 | 7,971 | 9,928 | 12,323 |
| Non-interest Income | 1,657 | 2,205 | 2,495 | 3,245 | 3,811 |
| Fee Income (CEB) | 1,193 | 1,405 | 1,657 | 2,066 | 2,589 |
| Treasury Income | 277 | 423 | 454 | 750 | 750 |
| Total Income | 6,739 | 8,400 | 10,465 | 13,174 | 16,133 |
| Total Operating Exp | 3,965 | 4,909 | 6,283 | 7,797 | 9,397 |
| Employee Expense | 1,960 | 2,451 | 3,080 | 3,997 | 4,884 |
| PPOP | 2,774 | 3,490 | 4,182 | 5,377 | 6,737 |
| Provisions & Contingencies | 694 | 879 | 1,115 | 1,396 | 1,698 |
| Prov. For NPAs (Incl. Std Prov.) | 590 | 760 | 1,082 | 1,326 | 1,578 |
| PBT | 2,080 | 2,611 | 3,067 | 3,981 | 5,039 |
| Provision for Tax | 168 | 666 | 1,070 | 1,373 | 1,739 |
| PAT | 1,912 | 1,945 | 1,997 | 2,608 | 3,301 |

Source: Bank, HDFC sec Inst Research

Balance Sheet

| (Rs mn) | FY15 | FY16 | FY17 | FY18E | FY19E |
|--------------------------|---------|---------|---------|---------|---------|
| SOURCES OF FUNDS | | | | | |
| Share Capital | 2,852 | 2,860 | 2,869 | 3,087 | 3,087 |
| Reserves | 13,034 | 15,062 | 19,179 | 25,093 | 28,034 |
| Shareholders' Funds | 15,886 | 17,922 | 22,049 | 28,180 | 31,121 |
| Savings | 19,040 | 23,127 | 31,545 | 41,008 | 51,670 |
| Current | 10,461 | 11,771 | 15,347 | 17,189 | 19,595 |
| Term Deposit | 96,591 | 114,361 | 146,000 | 178,872 | 219,505 |
| Total Deposits | 126,091 | 149,260 | 192,892 | 237,069 | 290,770 |
| Borrowings | 11,638 | 11,479 | 12,758 | 14,735 | 16,567 |
| Other Liabilities | 7,708 | 12,525 | 12,765 | 14,679 | 16,881 |
| Total Liabilities | 161,323 | 191,185 | 240,464 | 294,663 | 355,340 |
| | | | | | |
| APPLICATION OF FUNDS | | | | | |
| Cash & Bank Balance | 7,192 | 8,916 | 11,925 | 13,851 | 12,026 |
| Investments | 39,622 | 43,333 | 58,179 | 68,915 | 80,679 |
| G-Secs | 34,749 | 39,855 | 47,711 | 56,896 | 67,459 |
| Advances | 104,651 | 129,214 | 158,176 | 198,669 | 248,907 |
| Fixed Assets | 2,367 | 2,480 | 4,886 | 5,130 | 5,386 |
| Other Assets | 7,492 | 7,242 | 7,298 | 8,098 | 8,341 |
| Total Assets | 161,323 | 191,185 | 240,464 | 294,663 | 355,340 |

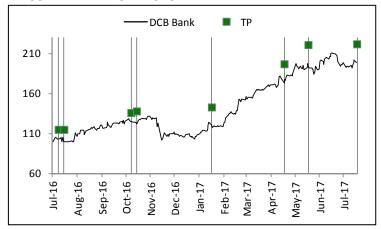


Key Ratios

| | FY15 | FY16 | FY17 | FY18E | FY19E |
|----------------------------------|-------|-------|-------|-------|-------|
| VALUATION RATIOS | | | | | |
| EPS (Rs) | 6.8 | 6.8 | 7.0 | 8.5 | 10.7 |
| Earnings Growth (%) | 26.3 | 1.7 | 2.6 | 30.6 | 26.6 |
| BVPS (Rs) | 56.2 | 63.0 | 77.2 | 91.7 | 101.3 |
| Adj. BVPS (Rs) | 50.6 | 57.8 | 63.9 | 79.0 | 88.8 |
| ROAA (%) | 1.32 | 1.10 | 0.93 | 0.97 | 1.02 |
| ROAE (%) | 14.2 | 11.9 | 10.8 | 10.9 | 11.1 |
| P/E (x) | 29.4 | 29.1 | 28.4 | 23.4 | 18.5 |
| P/ABV (x) | 3.93 | 3.45 | 3.12 | 2.52 | 2.24 |
| P/PPOP (x) | 20.5 | 16.3 | 13.7 | 11.4 | 9.1 |
| Dividend Yield (%) | - | - | 0.3 | 0.4 | 0.5 |
| PROFITABILITY | | | | | |
| Yield On Advances (%) | 11.81 | 11.58 | 11.46 | 11.29 | 11.15 |
| Yield On Investment (%) | 6.90 | 7.42 | 7.75 | 7.70 | 7.65 |
| Cost Of Deposits (%) | 7.33 | 7.33 | 6.89 | 6.80 | 6.79 |
| Core Spread (%) | 4.47 | 4.25 | 4.58 | 4.49 | 4.37 |
| NIM (%) | 3.68 | 3.72 | 3.89 | 3.90 | 3.96 |
| OPERATING EFFICIENCY | | | | | |
| Cost/Avg. Asset Ratio (%) | 2.7 | 2.8 | 2.9 | 2.9 | 2.9 |
| Cost-Income Ratio (Ex. Treasury) | 61.4 | 61.5 | 62.8 | 62.8 | 61.1 |
| BALANCE SHEET STRUCTURE | | | | | |
| Loan Growth (%) | 28.6 | 23.5 | 22.4 | 25.6 | 25.3 |
| Deposit Growth (%) | 22.1 | 18.4 | 29.2 | 22.9 | 22.7 |
| C/D Ratio (%) | 83.0 | 86.6 | 82.0 | 83.8 | 85.6 |
| Equity/Assets (%) | 9.8 | 9.4 | 9.2 | 9.6 | 8.8 |
| Equity/Advances (%) | 15.2 | 13.9 | 13.9 | 14.2 | 12.5 |
| CASA (%) | 23.4 | 23.4 | 24.3 | 24.5 | 24.5 |
| Capital Adequacy Ratio (CAR, %) | 15.0 | 14.1 | 13.8 | 14.6 | 13.0 |
| W/w Tier I CAR (%) | 14.2 | 12.8 | 11.9 | 13.0 | 11.7 |

| | FY15 | FY16 | FY17 | FY18E | FY19E |
|--------------------------|--------|--------|--------|--------|--------|
| ASSET QUALITY | | | | | |
| Gross NPLs (Rs mn) | 1,861 | 1,974 | 2,542 | 3,275 | 3,843 |
| Net NPLs (Rs mn) | 1,057 | 975 | 1,244 | 1,325 | 1,260 |
| Gross NPLs (%) | 1.69 | 1.51 | 1.59 | 1.62 | 1.52 |
| Net NPLs (%) | 0.91 | 0.75 | 0.79 | 0.67 | 0.51 |
| Slippage (%) | 1.87 | 1.93 | 1.82 | 1.70 | 1.60 |
| Coverage Ratio (%) | 43.2 | 50.6 | 51.1 | 59.5 | 67.2 |
| Provision/Avg. Loans (%) | 0.45 | 0.54 | 0.60 | 0.58 | 0.54 |
| ROAA TREE | | | | | |
| Net Interest Income | 3.50% | 3.51% | 3.69% | 3.71% | 3.79% |
| Non-interest Income | 1.14% | 1.25% | 1.16% | 1.21% | 1.17% |
| Treasury Income | 0.19% | 0.24% | 0.21% | 0.28% | 0.23% |
| Operating Cost | 2.73% | 2.79% | 2.91% | 2.91% | 2.89% |
| Provisions | 0.48% | 0.50% | 0.52% | 0.52% | 0.52% |
| Provisions For NPAs | 0.29% | 0.36% | 0.40% | 0.39% | 0.37% |
| Tax | 0.12% | 0.38% | 0.50% | 0.51% | 0.53% |
| ROAA | 1.32% | 1.10% | 0.93% | 0.97% | 1.02% |
| Leverage (x) | 10.82 | 10.77 | 11.71 | 10.46 | 11.42 |
| ROAE | 14.24% | 11.88% | 10.83% | 10.19% | 11.60% |

RECOMMENDATION HISTORY



| Date | CMP | Reco | Target |
|-----------|-----|------|--------|
| 8-Jul-16 | 103 | BUY | 115 |
| 15-Jul-16 | 100 | BUY | 115 |
| 7-Oct-16 | 125 | BUY | 136 |
| 15-Oct-16 | 122 | BUY | 138 |
| 17-Jan-17 | 121 | BUY | 143 |
| 18-Apr-17 | 173 | BUY | 197 |
| 18-May-17 | 197 | BUY | 221 |
| 18-Jul-17 | 199 | BUY | 222 |

Rating Definitions

BUY : Where the stock is expected to deliver more than 10% returns over the next 12 month period

NEUTRAL : Where the stock is expected to deliver (-)10% to 10% returns over the next 12 month period

SELL : Where the stock is expected to deliver less than (-)10% returns over the next 12 month period



Disclosure:

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